CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Front Line Strategies 526 East Park Avenue Tallahassee, FL 32301

	Contract / Re	vision		Alt Order #	
	1847773	1		08854286	
Product	_				
ROY MOORE FOR SENAT	Έ				
Contract Dates	Estimate #				
11/08/17 - 12/12/17					
<u>Advertiser</u>			<u>Ori</u>	ginal Date	/ Revision
POL/Moore, Roy/Senate			1	1/07/17	/ 11/15/17
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Property	Accour	nt E	xecutive	Sales Office
	WSFA	Ryan E	Eddi	ns	HRP-Washingto
	Special Hand	ling			
	Demographic				
	Adults 35+				
	•				
	Agy Code	Adverti	iser	Code	Product 1/2
	Agency Ref			Advertiser	Ref

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week ' Rate	Type:	Spots	Amount
N 1 WSFA 11/09/17 11/10/17 Today In Alabama	6a-7a	:30	NM	2	\$350.00
Start Date Week: 11/06/17End Date 11/12/17Weekdays TFSpots/Week2	<u>Rate</u> \$175.00				
N 2 WSFA 11/13/17 12/08/17 Today In Alabama	6a-7a	:30	NM	17	\$2,975.00
Start Date End Date Weekdays Spots/Week	Rate				V, 0 V 0 V 0 V
Week: 11/13/17 11/19/17 MTWTF 5 Week: 11/20/17 11/26/17 MTWTF 4	\$175.00				
	\$175.00		l		
	\$175.00	•	l		
	\$175.00				
N 3 WSFA 12/11/17 12/11/17 Today In Alabama	6a-7a	:30	NM	1	\$175.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 12/11/1712/17/17M1	Rate		- 1		
	\$175.00				
N 4 WSFA 11/09/17 11/10/17 NBC Today Show	7-9am _	:30	NM	2	\$230.00
Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17TF 2	Rate		l		
	\$115.00				
N 5 WSFA 11/13/17 12/08/17 NBC Today Show	7-9am	:30	NM	18	\$2,070.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 11/13/1711/19/17MTWTF5	Rate		1		
	\$115.00		ı		
Week: 11/20/17	\$115.00		ı		
144	\$115.00				•
	\$115.00				
N 6 WSFA 12/11/17 12/11/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	Rate		I		
	\$115.00	₹			
N 7 WSFA 11/09/17 11/10/17 WSFA 12 News at Noon	12-1230pm	:30	NM	2	\$200.00
Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17TF 2	Rate				
4	\$100.00				
N 8 WSFA 11/13/17 12/08/17 WSFA 12 News at Noon	12-1230pm	:30	NM	14	\$1,400.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 MTWTF 3	Rate		1		
THOM IN THE STATE OF THE STATE	\$100.00		I		

(* Line Transactions: N = New, E = Edited, D = Deleted)

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| Contract / Revision | Alt Order # | 08854286

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 11/20/17 11/26/17 MTWTF 4 Spot Ch Date Range Description	\$100.00 Start/End Time	Weekdays Length , Rate	Type	
6 WSFA 11/20/17-11/26/17 WSFA 12 News at Noon	12-1230pm	Weekdays Length , Rate MTuWThF :30 \$100.00	<u>Type</u> <i>NM</i>	
Credited	•			
Week: 11/27/17 12/03/17 MTWTF 4	\$100.00			
Week: 12/04/17 12/10/17 MTWTF 4	\$100.00			
N 9 WSFA 12/11/17 12/11/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week	12-1230pm Rate	:30	NM 1	\$100.00
Week: 12/11/17 12/17/17 M 1	\$100.00			
N 10 WSFA 11/09/17 11/10/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 2	\$120.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 11/06/17 11/12/17TF 2	\$60.00			
N 11 WSFA 11/13/17 12/08/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P Rate	:30	NM 15	\$900.00
Week: 11/13/17 11/19/17 MTWTF 3	\$60.00			
Week: 11/20/17 11/26/17 MTWTF 4	\$60.00			
Week: 11/27/17 12/03/17 MTWTF 4 Week: 12/04/17 12/10/17 MTWTF 4	\$60.00			
	\$60.00			
N 12 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P Rate	:30	NM 1	\$60.00
Week: 12/11/17 12/17/17 M 1	\$60.00			
N 13 WSFA 11/09/17 11/10/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM 2	\$150.00
Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17TF 2	Rate			
	\$75.00			
N 14 WSFA 11/13/17 12/08/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 430-5P Rate	:30	NM 15	\$1,125.00
Week: 11/13/17 11/19/17 MTWTF 3	\$75.00	•	İ	
Week: 11/20/17 11/26/17 MTWTF 4	\$75.00			
Week: 11/27/17 12/03/17 MTWTF 4 Week: 12/04/17 12/10/17 MTWTF 4	\$75.00			
	\$75.00			
N 15 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 430-5P Rate	:30	NM 1	\$75.00
Week: 12/11/17 12/17/17 M 1	\$75.00			
N 16 WSFA 11/09/17 11/10/17 WSFA 12 News at Five	5-530pm	:30	NM 2	\$370.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 11/06/1711/12/17TF2	Rate			
N 17 WSFA 11/13/17 12/08/17 WSFA 12 News at Five	\$185.00			
Start Date End Date Weekdays Spots/Week	5-530pm Rate	:30	NM 15	\$2,775.00
Week: 11/13/17 11/19/17 MTWTF 3	\$185.00			
Week: 11/20/17 11/26/17 MTWTF 4	\$185.00			
Week: 11/27/17 12/03/17 MTWTF 4 Week: 12/04/17 12/10/17 MTWTF 4	\$185.00 \$185.00			
N 18 WSFA 12/11/17 12/11/17 WSFA 12 News at Five		-00		••••
Start Date End Date Weekdays Spots/Week	5-530pm <u>Rate</u>	:30	NM 0	\$0.00
Week: 12/11/17 12/17/17 M 1	\$185.00			
Spot Ch Date Range Description 1 WSFA 12/11/17-12/17/17 WSFA 12 News at Five	Start/End Time	Weekdays Length Rate	Type	
Credited WSFA 12 News at Five	5-530pm	M :30 \$185.00	NM	

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| Contract / Revision | Alt Order # | 1847773 / 08854286

 Contract Dates
 Product
 Estimate #

 11/08/17 - 12/12/17
 ROY MOORE FOR SEN

	Start/End	Spots	1			
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate	TypeS	pots	Amount
N 19 WSFA 11/09/17 11/10/17 WSFA 12 News at Six - MF	6-630pm	:30		MM	2	\$700.00
Start Date End Date Weekdays Spots/Week Week: 11/06/17 11/12/17TF 2	Rate					
	\$350.00					
N 20 WSFA 11/13/17 12/08/17 WSFA 12 News at Six - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Spots/Week	6-630pm Rate	:30		NM	15	\$5,250.00
Week: 11/13/17 11/19/17 MTWTF 3	\$350.00					
Week: 11/20/17 11/26/17 MTWTF 4	\$350.00					
Week: 11/27/17 12/03/17 MTWTF 4	\$350.00					
Week: 12/04/17 12/10/17 MTWTF 4	\$350.00					
N 21 WSFA 12/11/17 12/11/17 WSFA 12 News at Six - MF		:30		NM	1	\$350.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	Rate			I		
	\$350.00				_	
N 22 WSFA 11/09/17 11/10/17 WSFA 12 News at Ten - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	Rate	:30		NM	2	\$550.00
Week: 11/06/17 11/12/17TF 3	\$275.00			- 1		
Spot Ch Date Range Description	Start/End Time	Weekdays Length	<u>Rate</u>	<u>Type</u>		
3 WSFA 11/06/17-11/12/17 WSFA 12 News at Ten - MI	= 10-1035pm	ThF :30	\$275.00	NM		
Credited						
N 23 WSFA 11/13/17 12/08/17 WSFA 12 News at Ten - MF	'	:30		NM	10	\$2,750.00
Start Date End Date Weekdays Spots/Week Week: 11/13/17 11/19/17 MTWTF 2	<u>Rate</u> \$275.00					
Week: 11/20/17 11/26/17 MTWTF 5	\$275.00					
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Type		
4 WSFA 11/20/17-11/26/17 WSFA 12 News at Ten - MI	= 10-1035pm	MTuWThF :30	\$275.00	NM		
Credited 5 14/00/47 14/00/47 14/05/4 10 14						
5 WSFA 11/20/17-11/26/17 WSFA 12 News at Ten - Mi Credited	- 10-1035pm	MTuWThF :30	\$275.00	NM		
6 WSFA 11/20/17-11/26/17 WSFA 12 News at Ten - Mi	= 10-1035pm	MTuWThF :30	\$275.00	NM		
Credited			\$270.00			
7 WSFA 11/20/17-11/26/17 WSFA 12 News at Ten - MF	- 10-1035pm	MTuWThF :30	\$275.00	NM		
Credited						
16 WSFA 11/20/17-11/26/17 WSFA 12 News at Ten - MF Credited	- 10-1035pm	MTuWThF :30	\$ 275.00	NM		
Week: 11/27/17 12/03/17 MTWTF 4	\$275.00					
Week: 12/04/17 12/10/17 MTWTF 4	\$275.00					
N 24 WSFA 12/11/17 12/11/17 WSFA 12 News at Ten - MF	10-1035pm	:30		NM	1	\$275.00
Start Date End Date Weekdays Spots/Week	Rate	.50		11111	,	φ275.00
Week: 12/11/17 12/17/17 M 1	\$275.00		•			
N 25 WSFA 11/09/17 11/09/17 Late News	1030p-11p	:30		NM	1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate			l		
Week: 11/06/17 11/12/17T 1	\$150.00					
N 26 WSFA 11/11/17 11/11/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week		:30		NM	2	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17S- 2	<u>Rate</u> \$45.00					
N 27 WSFA 11/12/17 11/12/17 NET NBC Sunday Today Sh		:30		NM	2	\$90.00
Start Date End Date Weekdays Spots/Week	Rate	.50	•	14101	~	ψ30.00
Week: 11/06/17 11/12/17S 2	\$45.00					

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	Start/End	Spots/ ·			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type S	pots	Amount
N 28 WSFA 11/12/17 11/12/17 NET NBC Meet The Press	8-9a	:30	NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/06/17 11/12/17S 1	<u>Rate</u> \$45.00		l		
				2	6160.00
N 29 WSFA 11/11/17 11/11/17 WSFA 12 News at Six-Sat Start Date End Date Weekdays Spots/Week	Sa 6-7pm Rate	:30	NM	2	\$160.00
Week: 11/06/17 11/12/17S- 2	\$80.00				
N 30 WSFA 11/12/17 11/12/17 WSFA 12 News at Five-Sun	Su 5-530p	:30	NM	1	\$90.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 11/06/17 11/12/17S 1	\$90.00				
N 31 WSFA 11/11/17 11/11/17 WSFA 12 News at Ten - Sate Start Date End Date Weekdays Spots/Week	t 10-1030pm Rate	:30	NM	1	\$175.00
Week: 11/06/17 11/12/17S- 1	\$175.00				
N 32 WSFA 11/12/17 11/12/17 Late News	1030p-11p	:30	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 11/06/17 11/12/17S 1	\$150.00	•			
N 33 WSFA 11/20/17 11/26/17 HARRY	2-3p	:30	NM	3	\$75.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/20/17	<u>Rate</u> \$25.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type		
2 WSFA 11/20/17-11/26/17 HARRY	2-3p	MTuWThF :30 \$25.00	NM		
Credited					
5 WSFA 11/20/17-11/26/17 HARRY Credited	2-3p	MTuWThF :30 \$25.00	NM		
N 34 WSFA 11/20/17 12/03/17 Today in Alabama	6a-7a	:30	NM	5	\$875.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14141	3	ψ075.00
Week: 11/20/17 11/26/17 MTWTF 4	\$17 <u>5.00</u>				
Week: 11/27/17 12/03/17 MTWTF 1	\$175.00				
N 35 WSFA 11/27/17 12/03/17 NBC Today Show	7-9am	:30	NM	4	\$460.00
Start Date End Date Weekdays Spots/Week Week: 11/27/17 12/03/17 MTWTF 4	<u>Rate</u> \$115.00				
N 36 WSFA 11/23/17 11/23/17 Late News	1030p-11p	:30	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate	.50	"		Ψ130.00
Week: 11/20/17 11/26/17T 1	\$150.00				
N 37 WSFA 11/18/17 11/19/17 Will and Grace/Superstore	7-8pm	:30	NM	1	\$75.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/13/17 11/19/17S- 1	<u>Rate</u> \$75.00		l		
N 38 WSFA 11/18/17 11/18/17 Notre Dame Football	230p-6p	:30	NM	3	\$150.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			-	•
Week: 11/13/17 11/19/17S- 3	\$50.00	4			
		Totals		170	\$25,800.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 -11/26/17	94	\$13,335.00	(\$2,000.25)	\$11,334.75
11/27/17 -12/11/17	76	\$12,465.00	(\$1,869.75)	\$10,595.25
Totals	170	\$25,800.00	(\$3,870.00)	\$21,930.00

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Print Date 11/19/17

Page 5 of 5



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Contract / Revision	Alt Order #
1847773 /	08854286

Contract Dates Product 'Estimate #

11/08/17 - 12/12/17 ROY MOORE FOR SEN

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Moore, Roy/Senate | 11/07/17 / 11/15/17

Signature:		Date:	•
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HEADLINE# 8854286 TRF# 1847773 MOD# 3: APPROVED REV #0 \$\$\$ REP \$\$\$

NOV15/17 13.55 ** WSFA-TV *** 703-516-9680 FROM STATION **CHANGES** FROM FAX# REPORT RISK CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET

*** WSFA-TV

55 m DATE NOV15/17 SALESMAN REGIONAL (H)EDDINS BAGINSKI LOCAL RYAN JOSH WA. CLASS: NATL. NAME PRSN BUYER SALES REP.# INVOICE) NEEDED ORDER, BILLING (LINE, CO-OP MOORE/R/SEN/AL STRATEGIES COMMENTS: 526 EAST PARK AVENUE 32301 8854286 FL # FRONT LINE TALLAHASSE CONTRACT WKI POLI/R EST# DEC12/17 TAX SENATE NAME NAME STATE AGY. ADV. FOR DATES NOV8/17 MOORE ROY # FLIGHT # ORDER # PRDCT CITY ADV AGX

NOV23 NOV23 NOV24 A CASH IN ADVANCE SCHEDULE MISSED: M-F/1200N-1230P M-F/200P-300P M-F/200P-300P SENATE TO PRINT MAKEGOOD OFFERS: N ROY MOORE FOR BUY#8 BUY#33 THIS **** UNRESL STATION NO BUYS Ω CON

TOTAL SPOTS DENICE CONTRACT TOTAL THANKS, NOV18(3/WK) PLEASE CONFIRM. CHANGES OFFER:SAT/230P-600P CMT:NA DUE TO PROGRAM 12465.00 DEC/17 13335.00 NOV/17

25800.00 170

ADVISE

(NOV15/17)

\$100.00 \$25.00 \$25.00 \$50.00

308 308 308 308

% WIYC 0% WBMM % CABL % WCOV 37% WAKA EAKA % % O O WNCF ESFA 63% WSFA \$39,682 TOTALS MARKET

SHARES SVC- NSI DEMOS- RA35+* ACCURATE

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
+ARRIS REPORT FROM STATION NOV17/17 10.54
CHANGES *** WSFA-TV ***

REP HEADLINE# 8854286 TRF# 1847773 \$\$\$ MOD# 4: APPROVED REV #0 \$\$\$

ADV # ADV.	. NAME POLI/R MOORE/R/SEN/AL	REP.# SALESMAN #
AGY # AGY.	. NAME FRONT LINE STRATEGIES	BUYER NAME JOSH BAGINSKI
	526 EAST PARK AVENUE	SALES PRSN WA- RYAN EDDINS (H)
	TALLAHASSE, FL 32301	
ORDER #	CONTRACT # 8854286	CLASS: NATL. LOCAL REGIONAL
PRDCT ROY MOORE FOR	R SENATE EST# COMMENTS: (LINE, ORDER, INVOICE)	(三)
FLIGHT DATES NOV8/17	7 DEC12/17 WK-5	
CITY TAX	STATE TAX CO-OP BILLING NEEDED	DATE NOV17/17 10.54
STA:		
CON CM **** THIS I	IS A CASH IN ADVANCE SCHEDULE ****	
ROY MOORE FOR NO BUYS TO PRINT STATION MAKEGOOD OFFER	R SENATE	
	MISSED: SUN/1030P-1100P NOV12 OFFER: SUN/1047P-1130P NOV12	30s \$150.00 30s \$150.00
	CMT:SPOT AIRD LATE @ 1104P DUE TO NFL RUNCMT:1130P. PLEASE CONFIRM LATE RUN. TH?	RUNNING LONG. NEWS AIRED 1047P- THANKS, DENICE
NOV/17 13335.00 E	DEC/17 12465.00	CONTRACT TOTAL 25800.00 TOTAL SPOTS 170
MARKET TOTALS \$39,682	WSFA 63% WNCF 0% WAKA 37% WCOV 0% ESFA 0% EAKA 0%	CABL 0% WBMM 0% WIYC 0%
ACCURATE SHARES		
SVC- NSI		

DEMOS- RA35+*

1847773 \$\$\$ TRF# REV #1 REP HEADLINE# 8854286 \$\$\$ MOD# 4: UNAPPROVED

ADV AGY

FAX# ------RISK !! CREDIT AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: ORDER WORKSHEET

NOV17/17 12.06

703-516-9680

*** WSFA-TV

FROM REP

FROM

SALESMAN REGIONAL (H) RYAN EDDINS BAGINSKI LOCAL JOSH WA CLASS: NATL. PRSN NAME SALES BUYER INVOICE) ORDER, (LINE, POLI/R MOORE/R/SEN/AL STRATEGIES PARK AVENUE COMMENTS: # 8854286 32301 FL LINE TALLAHASSE, CONTRACT WK-5 EAST SENATE EST# FRONT 526 DEC12/17 NAME NAME ADV. ROY MOORE FOR AGY. DATES NOV8/17 TAX FLIGHT # ORDER PRDCT CILX

BILLING NEEDED CO-OP RYAN TAX THANKS JASMINE FOR REVISED ORDER M4 OKD AS LINE 39 TTL SAME, \$25,800 STATE PLS CONFM REP:

THIS **** Σ STA: CON

IN ADVANCE SCHEDULE ****

CASH

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T S

SENATE FOR ROY MOORE

: TOTL:	:SPTS:	o
DAYS		
		SUN
西田水	TAN	
 	X: H	>
:SPT	E : /WK: INVT	0
END :SPTS: WEEK	DATE	11/12
		11,
START	DATE	1/12
		1.7
RATE		\$150.00
SEC		
LGTH :		30
TIME PERIOD:	•	1030P-1100P
:CD:		S
#	# 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	31

Н .11/12 11/12 \$150.00 30 1047P-1130P Q ů O

10:30P 10:30P

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NEWS NEWS

12

WSFA WSFA

PROGRAM : CON COM1:

PROGRAM

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SUN

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NEWS AIRED 1047P DENICE TO NFL RUNNING LONG. RUN. THANKS, DENIC PROGRAM: WSFA 12 NEWS AT 10:30P
ORD COM1: SPOT AIRD LATE @ 1104P DUE TO NFL RUNI
ORD COM2: 1130P. PLEASE CONFIRM LATE RUN. THAI
THIS IS ACCEPTANCE OF A LATE RUN SPOT ON LINE-31

STATION MAKEGOOD OFFERS:

OK, D

\$150.00 (NOV17/17) \$150.00 PLS ADVISE. NEWS AIRED 1047P-30s 30s RUNNING LONG. CMT:SPOT AIRD LATE @ 1104P DUE TO NFL NOV12 NOV12 MISSED: SUN/1030P-1100P OFFER: SUN/1047P-1130P BUY#31

DENICE THANKS, LATE RUN. PLEASE CONFIRM CMT:1130P.

12.06

DATE NOV17/17

NOV17/17 12.06 *** WSFA-TV *** REP: TEL# 703-528-9387

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

+ HARRIS REPORT FROM REP

CHANGES *: REP HEADLINE# 8854286 TRF# 1847773 \$\$\$ MOD# 4: UNAPPROVED REV #1 \$\$\$

: LINE#: REP	:REP :CD: :LINE#:	TIME	PERIOD		: LGTH :	SEC		RATE		START		END	END :SPTS: WEEK	 ⊗	EEK :	DAYS	TOT:
NOV/17	13335.00		DEC/17	1246	12465.00						•			CONT	CONTRACT TOTAL TOTAL TOTAL		25800.00 170
MARKET 1	MARKET TOTALS \$39,682	9,682	WSFA	63%	WNCF ESFA	F 0%	WAKA EAKA	WAKA 37% EAKA 0%	WCOV 0%		CABL 0%	%	МВММ 0 %	o% O	WIYC 0%		
	0 6 6 7																

ACCURATE SHARES

DEMOS- RA35+* SVC- NSI

*-MULTIPLE L-LENGTH M-MAKEGOOD N-PROGRAM NAME Z-COMMENTS Y-DAYS X-LATE C-CANCELLED DE-DELETE E-EFF DATES T-TIME S-SPOTS PER WEEK R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN TRF# 1847773 #1 \$\$\$ HEADLINE# 8854286 MOD# 4: APPROVED REV

REP \$\$\$

STATION REPORT FROM RISK !!! CREDIT AGENCY ORDER WORKSHEET

NOV19/17 14.13 *** WSFA-TV ***

703-516-9680

FAX#

14.1 # DATE NOV19/17 SALESMAN REGIONAL RYAN EDDINS BAGINSKI LOCAL OFF.# JOSH WAA CLASS: NATL. PRSN NAME BUYER SALES REP.# INVOICE) BILLING NEEDED ORDER, (LINE, CO-OP POLI/R MOORE/R/SEN/AL LINE STRATEGIES COMMENTS: AVENUE CONTRACT # 8854286 32301 FT PARK TALLAHASSE, WK-5 EAST EST# FRONT 526 DEC12/17 SENATE NAME AGY. NAME STATE ADV. FOR FLIGHT DATES NOV8/17 ROY MOORE TAX # # # ORDER PRDCT CITY ADV AGY

M4 OKD AS LINE 39 \$25,800 REVISED ORDER TIL SAME, REP:

RYAN PLS CONFM THANKS JASMINE FOR

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STA: CON

CASH IN ADVANCE SCHEDULE **** Þ SI SIHL ****

ROY MOORE FOR SENATE NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. STATION MAKEGOOD OFFERS:

RUNNING LONG. THANKS, DENICE NOV12 NOV12 MISSED:SUN/1030P-1100P OFFER:SUN/1047P-1130P CMT:SPOT AIRD LATE @ 1104P CMT:1130P. PLEASE CONFIRM BUY#31 OK'D

25800.00 TOTAL CONTRACT TOTAL

PLS ADVISE 1047P-(NOV17/17)

\$150.00 \$150.00 NEWS AIRED

30s 30s

LATE RUN.

CONTRACT SCHEDULED FOR GENERATION